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#### SHENZHEN HEPALINK PHARMACEUTICAL GROUP CO., LTD. (深圳市海普瑞藥業集團股份有限公司)

(A joint stock company incorporated in the People's Republic of China with limited liability) (Stock code: 9989)

# **2024 FIRST QUARTERLY REPORT**

The Company and all the members of the board of directors confirm that all the information contained in this information disclosure is true, accurate and complete and that there is no false and misleading statement or material omission in this information disclosure.

This announcement is published in accordance with Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) and Rules 13.09 and 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The following is the 2024 first quarterly report of Shenzhen Hepalink Pharmaceutical Group Co., Ltd. (the "**Company**" or "**Hepalink**", together with its subsidiaries referred to as the "**Group**", "**we**" or "**our**") for the three months ended March 31, 2024 (the "**Reporting Period**"). Its financial report was prepared in accordance with the PRC Accounting Standards and Accounting Regulations for Business Enterprises and was unaudited.

#### By order of the Board Shenzhen Hepalink Pharmaceutical Group Co., Ltd. Li Li Chairman

Shenzhen, the PRC April 29, 2024

As at the date of this announcement, the executive directors of the Company are Mr. Li Li, Ms. Li Tan,

#### **IMPORTANT NOTICE:**

- 1. The board of directors, supervisory committee, directors, supervisors and senior management of the Company undertake that the quarterly report are true, accurate and complete, without any false record, misrepresentation or material omission, and individually and jointly bear legal liabilities in this respect.
- 2. The person in charge of the Company, the person in charge of the accounting function and the person in charge of accounting department, declare that they guarantee the financial information in the quarterly report is true, accurate and complete.
- 3. Whether the first quarterly report has been audited

 $\Box$  Yes  $\sqrt{No}$ 

All directors attended the meeting of the board of directors held on April 29, 2024 at which the Company's first quarterly report for 2024 was considered and approved.

Other profit and loss items that meet the definition of extraordinary profit and losses are as follows:

 $\Box$  Applicable  $\sqrt{\text{Not Applicable}}$ 

The Company has no other specific profit and loss items that meet the definition of extraordinary profit and losses.

Descriptions should be given for items that are defined as extraordinary profit and loss in accordance with the extraordinary profit and loss stated in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public — Extraordinary Profit and Loss.

 $\Box$  Applicable  $\sqrt{\text{Not Applicable}}$ 

No extraordinary profit and loss stated in accordance with the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public — Extraordinary Profit and Loss was defined as the items of extraordinary profit and loss in the Company.

#### (3) Changes in Key Accounting Data and Financial Indicators and Reasons

 $\sqrt{\text{Applicable}}$   $\Box$  Not Applicable

#### **1. Balance sheet items**

#### 2. Income statement items

Items	The Reporting Period	Same period of last year	Increase/ decrease for the reporting period over same period of last year (%)	Reasons for changes
Selling expenses	92,309,370.67	168,884,083.03	-45.34%	Mainly due to the decrease in marketing expense during the Reporting Period
Research and development expenses	35,294,968.25	26,514,765.57	33.11%	Mainly due to the increase in research and development expenses during the Reporting Period
Other gains	3,514,808.38	5,222,382.22	-32.70%	Mainly due to the decrease in government subsidies during the Reporting Period
Investment income (losses are represented by "-")	-61,890,173.43	-13,710,428.46	-351.41%	Mainly due to the increase in investment loss recognized from long-term equity investments accounted for under the equity method during the Reporting Period
Gains on fair value changes (losses are represented by "-")	27,621,985.05	10,580,213.43	161.07%	Mainly due to the year-on-year increase in gains on fair value changes of financial assets during the Reporting Period
Impairment losses on assets (losses are represented by "-")	33,754,398.03	4,696,066.57	618.78%	Mainly due to the decrease in impairment losses on assets during the Reporting Period

Items	The Reporting Period	Same period of last year	Increase/ decrease for the reporting period over same period of last year (%)	Reasons for changes
Operating profit	196,847,737.66	The, PROp08ti ngl	167.28%	Mainly due to the increase in gross profit and decrease in fees and expenses during the Reporting Period
Non-operating expenses				

# 3. Cash flow items

#### **BUSINESS REVIEW**

After entering 2024, there are signs of economic recovery and growth globally. During the Reporting Period, major global economies showed improvements in their data, with PMI (Purchasing Managers' Index) experiencing varying degrees of rebound. The manufacturing PMI in the United States was 50.7 and 52.2 in January and February 2024, respectively, crossing the threshold of 50 and indicating expansion. Although the manufacturing PMIs in Europe and Japan remained below the threshold, they improved compared to 2023. The Chinese economy maintained a recovery momentum. During the Reporting Period, global market demand warmed up, and China's foreign trade exports showed an increase in growth rate. China's exports increased by 7.1% year-on-year from January to February 2024, and imports increased by 3.5%. The trade surplus was USD125.16 billion, a 20.5% increase from the same period last year. Additionally, the manufacturing PMI in China was 47.2, 46.3, and 51.3 in January, February, and March 2024, respectively. This reflects the recovery of exports and a significant improvement in manufacturing market demand. It suggests that there is a chance for the internal driving force of economic growth to improve, and the Chinese economy is showing a positive development trend to a certain extent.

During the Reporting Period, the Group actively implemented its strategies and pursued a dual-driven approach focusing on both APIs (Active Pharmaceutical Ingredients) and formulations, aiming to enhance market competitiveness and achieve the goals of expanding market share and sales scale. Simultaneously, the Group continued to establish new markets and sales channels while exploring existing ones. The local professional sales team was involved in sales planning and bidding activities to increase market share for the brand and products. The Group actively promoted its overseas sales layout, and in April 2024, Hepalink achieved approvals for its sodium heparin injection in New Zealand and Thailand. We will accelerate the implementation of local sales strategies and strive for sales growth. On the other hand, the Group actively strengthened sales in core areas, consolidating its market position in the field of sodium heparin formulations and deepening market coverage both overseas and domestically. The Group also increased its marketing efforts for APIs and CDMO (Contract Development and Manufacturing Organization) services to explore new sales opportunities with clients. The Group will attach great importance to financial stability, actively managing fund coordination and allocation, continuously optimizing the capital structure, and strengthening cost control measures. The aim is to balance financial risks and reduce funding costs. During the Reporting Period, the Group achieved a net operating cash inflow of RMB880 million.

During the Reporting Period, the Group achieved sales revenue of RMB1,373.3 million (the same period of last year: RMB1,301.0 million) and gross profit of RMB473.7 million (the same period of last year: RMB454.0 million) with a gross profit margin of 34.5% (the same period of last year: 34.9%). During the Reporting Period, the Group recorded a net profit attributable to shareholders of the parent of RMB155.0 million (the same period of last year: RMB66.5 million).

#### **Heparin Industrial Chain Business**

During the Reporting Period, the Group pursued a business strategy focused on deepening the market for sodium heparin formulations, aggressively exploring untapped channels, expanding existing market coverage, and strengthening cost control and efficiency. The management and operational system were upgraded and optimized to ensure the resilience of the Group's sodium heparin formulation business. Throughout the Reporting Period, the Group continued to expand sales in the Chinese market through centralized procurement opportunities, actively increasing sales volume and market share domestically. However, the unique nature of centralized procurement led to significant price reductions, impacting sales revenue and gross profit margins. The European market remains an important market for the Group's sodium heparin formulation business. During the Reporting Period, the Group maintained its position as the second-largest sodium heparin formulation seller in Europe. Through our dedicated European sales team, we actively sought sales growth opportunities, striving for breakthroughs in individual countries and promoting scale sales. Additionally, our European self-operated sales team consolidated existing markets and channels, improved market penetration, deepened presence in untapped markets, intensified market promotion efforts in various countries, closely tracked hospital tender channels, and expanded scale sales in previously uncovered regions. These actions further solidified our market position in Europe. During the Reporting Period, Hepalink also strengthened its sales layout in other markets. In the United States market, the Group continued to collaborate with American partners to leverage their solid local market presence and sales advantages. Simultaneously, we actively filled market gaps through our self-operated sales team, driving sales growth for sodium heparin formulations and standard heparin formulations, expanding market coverage in the United States. Furthermore, we made progress in the commercialization of Fondaparinux Sodium, optimizing sales and product structures, enhancing operational efficiency, and promoting synergistic effects between products. Finally, in non-European and non-American overseas markets, as the destocking of channels neared completion, the Group experienced steady growth in sales volume and clear signs of recovery during the Reporting Period. Meanwhile, we continued actively seeking opportunities to develop new markets in regions such as Asia and South America. During the Reporting Period, we obtained approvals in New Zealand and Thailand, further strengthening our overseas market layout and presence.

During the Reporting Period, the operating environment for the heparin API business showed initial signs of improvement, with an increase in sales volume compared to the previous year. The destocking phase in the heparin API distribution channels gradually came to an end, transitioning into a phase of replenishing inventory, indicating signs of market recovery. Customers in the heparin API business remained cautious in their procurement activities, placing orders in small quantities. However, overall sales volume showed significant improvement. Throughout the Reporting Period, the Group actively engaged with customers, provided supply solutions, and facilitated the implementation of sales and supply. Additionally, we actively explored and expanded into incremental markets, employing diversified marketing strategies and expanding our sales footprint to adapt to the rapidly changing market environment.

#### **CDMO BUSINESS**

The Group's CDMO (Contract Development and Manufacturing Organization) business continued to be driven by the dual forces of the Group's wholly-owned subsidiary, Cytovance Biologics, Inc., and SPL Acquisition Corp., generating synergistic effects. During the Reporting Period, the Group's CDMO business continued the recovery momentum seen in the fourth quarter of 2023, with a significant increase in revenue compared to the previous year. The Group will continue to strengthen cooperation with existing customers, explore extended service offerings, and uncover additional value to cultivate long-term partnerships. Simultaneously, the Group is actively expanding its customer base and diversifying its order structure by pursuing collaboration opportunities anitn (e)0.Dtn (e)0.Dtn (e)0.Dtn (e)06( stusiness)h4 **B**DC BT0.02 (es2 ( the)12.2 ( 0.0

#### **II. INFORMATION OF THE SHAREHOLDERS**

# (1) Table of total number of ordinary shareholders, the number of preferred shareholders whose voting rights have been restored and shareholdings of the top 10 shareholders

Unit: Share(s)

Total number of ordinary shareholders as at the end of the Reporting Period		28,328	Total number of preferred shareholders (if any) whose voting rights have been restored as at the end of the Reporting Period			0	
Shareholding of th	ie top 10 sharehol	ders (excluding s	hares lent through	securities lendin Number of shares	Status of shar	g and refinancing) Status of shares pledged, marked or frozen	
Name of shareholder	Nature of shareholder	Shareholding percentage (%)	Number of shares held	held subject to selling restrictions	Status of shares	Number	

	op 10 shareholders who are not subject to selli	<u> </u>	0.000	
Name of shareholder	Number of shares held not subject to selling restrictions	Type of shares	Number	
# Shenzhen Leren Technology Co., Ltd.	474,029,899.00	RMB ordinary shares	474,029,899.00	
Xiamen Jintiantu Investment Partnership (Limited	111,029,099.00	Rivid ordinary shares	171,029,099.00	
Partnership)	408,041,280.00	RMB ordinary shares	408,041,280.00	
HKSCC NOMINEES LIMITED (Note 1)	220,036,980.00	Overseas listed foreign shares	220,036,980.00	
Xiamen Shuidi Shichuan Investment Partnership (Limited Partnership)	46,425,600.00	RMB ordinary shares	46,425,600.00	
Xiamen Feilaishi Investment Co., Ltd.	40,320,000.00	RMB ordinary shares	40,320,000.00	
Shenzhen Hepalink Pharmaceutical Co., Ltd. – Employee Share Scheme II	15,118,035.00	RMB ordinary shares	15,118,035.00	
Hong Zejun	8,600,000.00	RMB ordinary shares	8,600,000.00	
Lu Yang	6,370,000.00	RMB ordinary shares	6,370,000.00	
Hong Kong Securities Clearing Company Limited	5,593,923.00	RMB ordinary shares	5,593,923.00	
Shenzhen Hepalink Pharmaceutical Co., Ltd. – Employee Share Scheme III	3,886,264.00	RMB ordinary shares	3,886,264.00	
Explanations of the related relationships or acting in concert among above shareholders	Investment Partnership (Limited Partnership) are Li Li and Li Tan, the shareholder of Xiame Feilaishi Investment Co., Ltd. is Li Li, and the partners of Xiamen Shuidi Shichua Investment Partnership (Limited Partnership) are Shan Yu and Li Tan. Li Li and Li Tan ar the spouse of each other. Shan Yu is the elder brother of Li Tan. Shan Yu has participated i Employee Share Scheme II of the Company with a participation share of 38.88% of tha Employee Share Scheme. Save for the aforesaid information, the Company is not aware of an related relationship among the other top 10 shareholders or parties acting in concert. Note 1: HKSCC NOMINEES LIMITED (香港中央結算(代理人)有限公司)'s shares are hel			
Description of the top 10 shareholders' participation in financing and securities lending business (if any)	on behalf of multiple clients. Among the top 10 ordinary shareholders, Shenzhen Leren Technology Co., Ltd. held 374,029,899 shares through ordinary securities accounts, held 100,000,000 shares through the customer credit transaction guarantee securities account of CITIC Securities Co., Ltd., with an actual total shareholding of 474,029,899 shares; Hong Zejun held 0 share through ordinary securities accounts, held 8,600,000 shares through the customer credit transaction guarantee securities account of China Galaxy Securities Co., Ltd., with an actual total shareholding of 8,600,000 shares; Lu Yang held 5,120,000 shares through ordinary securities accounts, held 1,250,000 shares through client account of collateral securities for margin trading at China CICC Wealth Management Securities Company Limited, with an actual total shareholding of 6,370,000 shares.			

Lending of shares by shareholders holding more than 5% of the shares, top 10 shareholders and top 10 shareholders with unrestricted tradable shares in refinancing business

 $\Box$  Applicable  $\sqrt{\text{Not Applicable}}$ 

The top 10 shareholders and the top 10 shareholders with unrestricted tradable shares changed from the previous period due to the lending/repayment of refinancing

 $\Box$  Applicable  $\sqrt{\text{Not Applicable}}$ 

# (2) Statement of the total number of preferred shareholders of the Company and shareholdings of the top 10 preferred shareholders

 $\Box$  Applicable  $\sqrt{\text{Not Applicable}}$ 

#### **III. OTHER IMPORTANT EVENTS**

 $\sqrt{\text{Applicable}}$   $\Box$  Not Applicable

Previously, the Company's wholly-owned subsidiary, Techdow Pharma Italy S.R.L., fell victim to a criminal group engaged in telecommunications fraud, involving an amount of approximately EUR11.7 million. Among this, approximately EUR2 million (equivalent to RMB15,559,500) transferred fraudulently in 2024 is classified as non-operating

#### **IV. QUARTERLY FINANCIAL STATEMENTS**

#### (1) Financial Statements

#### 1. Consolidated Balance Sheet

Prepared by Shenzhen Hepalink Pharmaceutical Group Co., Ltd.

Items	Balance at the end of the period	Balance at the beginning of the year
Current assets:		
Cash and bank	2,225,125,933.99	1,851,642,224.58
Provision of settlement fund		
Placements with banks and other financial institutions		
Financial assets at fair value through profit or loss	279,643,130.72	414,183,797.99
Derivative financial assets		
Bills receivable	2,223,758.40	3,181,945.34
Accounts receivable	1,152,424,151.32	1,260,401,844.95
Receivables financing		
Prepayments	115,469,289.84	111,086,167.01
Premiums receivable		
Reinsurance accounts receivable		
Reinsurance contract reserves receivable		
Other receivables	89,451,302.18	120,428,285.38
Including: Interests receivable		
Dividends receivable		
Financial assets held under resale agreements		
Inventories	6,341,627,515.17	6,654,110,787.81
Including: data resources		
Contract assets	10,965,623.61	10,946,613.44
Assets held for sale		
Non-current assets due within one year		
Other current assets	222,385,785.35	177,922,857.76
Total current assets	10,439,316,490.58	10,603,904,524.26

Items	Balance at the end of the period	Balance at the beginning of the year
Non-current assets:		
Loans and advances to customers		
Debt investments		
Other debt investments		
Long-term receivables	774,280.65	950,953.45
Investment in associates	943,735,674.53	1,004,045,899.43
Equity investment designated at fair value through other comprehensive income	505,816,635.72	503,564,633.87
Other non-current financial assets	938,742,234.12	1,006,366,852.38
Investment properties		
Fixed assets	1,993,213,864.35	2,048,413,853.70
Construction in progress	509,926,793.12	468,721,277.73
Biological assets for production		
Oil and gas assets		
Right-of-use assets	115,052,923.23	117,089,646.40
Intangible assets	459,775,932.33	474,571,881.15
Including: data resources		
Development costs	19,019,265.10	18,644,260.16
Including: data resources		
Goodwill	2,326,408,243.53	2,322,375,146.78
Long-term prepaid expenses	192,081,950.55	192,426,619.85
Deferred income tax assets	305,275,462.90	320,503,204.86
Other non-current assets	125,830,919.83	121,836,377.22
Total non-current assets	8,435,654,179.96	8,599,510,606.98
Total assets	18,874,970,670.54	19,203,415,131.24

Items	Balance at the end of the period	Balance at the beginning of the year
Current liabilities:		
Short-term borrowings	1,933,546,392.76	1,880,741,215.42
Borrowing from the central bank		
Placements from banks and other financial institutions		
Financial liabilities at fair value through profit or loss	908,888.65	388,065.76
Derivative financial liabilities		
Bills payable		
Accounts payable	355,594,124.42	302,222,539.44
Receipts in advance		
Contract liabilities	354,948,697.35	366,166,947.59
Financial assets sold under repurchase agreements		
Receipt of deposits and deposits from other banks		
Customer deposits for trading in securities		
Customer deposits for undertaking securities		
Short-term employee benefits	154,826,903.98	153,714,619.30
Taxes payable	161,594,908.23	195,735,667.31
Other payables	441,179,271.40	305,574,589.10
Including: Interests payable		
Dividends payable		
Fees and commissions payable		
Reinsurance accounts payable		
Liabilities held for sale		
Non-current liabilities due within one year	1,211,100,316.05	1,781,636,658.23
Other current liabilities		
Total current liabilities	4,613,699,502.84	4,986,180,302.15

Items	Balance at the end of the period	Balance at the beginning of the year
Non-current liabilities:		
Provision for insurance contracts		
Long-term borrowings	1,711,872,189.71	1,810,021,034.38
Bonds payable		
Including: Preferred shares		
Perpetual bonds		
Lease liabilities	88,419,886.95	90,417,128.71
Long-term payables	423,685.00	409,705.12
Long-term employee benefits	35,955,849.72	35,272,506.82
Contingent liability	9,760,163.10	9,743,242.74
Deferred income	29,114,108.68	30,425,907.80
Deferred income tax liabilities	247,212,511.24	252,567,586.70
Other non-current liabilities		
Total non-current liabilities	2,122,758,394.40	2,228,857,112.27
Total liabilities	6,736,457,897.24	7,215,037,414.42

Items	Balance at the end of the period	Balance at the beginning of the year
Owners' equity:		
Share capital	1,467,296,204.00	1,467,296,204.00
Other equity instruments		
Including: Preferred shares		
Perpetual bonds		
Capital reserves	6,356,074,378.24	6,356,074,378.24
Less: Treasury stock		
Other comprehensive income	153,988,406.15	158,456,124.46
Special reserves		
Surplus reserves	545,376,458.31	545,376,458.31
Provision for general risks		
Retained earning	3,540,986,292.70	3,385,946,030.31
Total equity attributable to owners		
of the parent company	12,063,721,739.40	11,913,149,195.32
Non-controlling interest	74,791,033.90	75,228,521.50
Total owners' equity	12,138,512,773.30	11,988,377,716.82
Total liabilities and owners' equity	18,874,970,670.54	19,203,415,131.24

Legal representative: Li Li Person in charge of accounting function: Chen Juan Person in charge of accounting department: Chen Juan

# 2. Consolidated Income Statement

Items		Amount for current period	Amount for previous period	
I.	Total operating revenue	1,373,251,921.93	1,301,021,684.04	
1.	Including: Operating revenue	1,373,251,921.93	1,301,021,684.04	
	Interest income	1,070,201,021.00	1,501,021,004.04	
	Insurance premiums earned			
	Fee and commission income			
II.	Total operating costs	1,184,463,117.86	1,239,337,824.93	
11.	Including: Operating costs	899,550,310.44	846,991,799.17	
	Interest expenses	000,000,010.11	0+0,771,777.17	
	Fee and commission expenses			
	Insurance withdrawal payment			
	Net claims expenses			
	Net provisions withdrew for insurance liability contract			
	Insurance policy dividend paid			
	Reinsurance costs			
	Taxes and surcharges	4,980,406.95	4,498,798.12	
	Selling expenses	92,309,370.67	168,884,083.03	
	Administration expenses	89,595,880.62	111,819,876.07	
	Research and development expenses	35,294,968.25	26,514,765.57	
	Finance costs	62,732,180.93	80,628,502.97	
	Including: Interest expenses	45,136,513.22	61,509,353.84	
	Interest income	9,509,854.94	11,253,409.30	
	Add: Other gains	3,514,808.38	5,222,382.22	
	Investment income (losses are represented by "-")	-61,890,173.43	-13,710,428.46	
	Including: Investment income of associates and joint ventures	-46,193,246.73	-20,501,384.75	
	Derecognition income on financial assets measured at amortized cost			

1	

Items	Amount for current period	Amount for previous period
VI. Other comprehensive income, net of tax	-4,462,780.46	-4,092,093.06
Other comprehensive income attributable to owners of the parent company, net of tax	-4,467,718.31	-4,053,990.13
(I) Other comprehensive income that cannot be reclassified into the profit or loss	-7,470,370.28	-4,112,026.71
1. Changes arising from re-measurement of defined benefit plans		
2. Other comprehensive income that cannot be transferred into profit or loss under equity method		
3. Changes in fair value of investments in other equity instruments	-7,470,370.28	-4,112,026.71
4. Changes in fair value of credit risks of the enterprise		
5. Others		
(II) Other comprehensive income to be reclassified into the profit or loss	3,002,651.97	58,036.58
1. Other comprehensive income that can be transferred into profit or loss under equity method		180,002.99
2. Changes in fair value of other debt investments		
3. Reclassified financial assets that are credited to other comprehensive income		
4. Credit impairment provision for other debt investments		
5. Reserve for cash flow hedging		
6. Exchange differences on translation of financial statements denominated in foreign currencies	3,002,651.97	-121,966.41
7. Others		
Other comprehensive income attributable to minority shareholders, net of tax	4,937.85	-38,102.93

Items	Amount for current period	Amount for previous period
VII. Total comprehensive income	150,135,056.48	61,856,551.06
Total comprehensive income attributable to owners of the parent company	150,572,544.08	62,486,033.12
Total comprehensive income attributable to minority shareholders	-437,487.60	-629,482.06
VIII. Earnings per share:		
(I) Basic earnings per share	0.1057	0.0453
(II) Diluted earnings per share	0.1057	0.0453

Net profit of the combined party before the combination in respect of business combination under common control during current period: RMB0.00, net profit of the combined party during previous period: RMB0.00.

Legal representative: Li Li Person in charge of accounting function: Chen Juan Person in charge of accounting department: Chen Juan

### 3. Consolidated Cash Flow Statement

Items	Amount for current period	Amount for previous period
I. Cash flows from operating activities:		
Cash received from the sale of goods and rendering of services	1,493,180,137.55	1,802,902,417.76
Net increase in customers and interbank deposits		
Net increase in borrowing from the central bank		
Net increase in placement from other financial institutes		
Cash received from premiums under original insurance contract		
Net cash received from reinsurance business		
Net increase in deposits of policy holders and investment		
Cash received from interest, fee and commissions		
Net increase in placements from banks and other financial institutions		
Net increase in cash received from repurchase operation		
Net cash received from securities trading agency services		
Refunds of taxes received	74,087,225.49	67,586,295.89
Cash received from other related operating activities	97,379,140.23	65,893,893.66
Sub-total of cash inflows from operating activities	1,664,646,503.27	1,936,382,607.31

Items	Amount for current period	Amount for previous period
Cash paid on purchase of goods and services	358,344,170.74	1,656,590,949.14
Net increase in loans and advances to customers		
Net increase in deposits with central bank and interbank		
Cash paid for compensation payments under original insurance contract		
Net increase in placements with banks and other financial institutions		
Cash paid for interest, fees and commissions		
Cash paid for insurance policy dividend		
Cash paid to and on behalf of employees	182,063,990.65	209,134,990.04
Cash paid for all types of taxes	61,136,636.42	50,344,597.92
Cash paid to other operation related activities	182,647,823.31	234,291,269.01
Sub-total of cash outflows from operating activities	784,192,621.12	2,150,361,806.11
Net cash flows from operating activities	880,453,882.15	-213,979,198.80
II. Cash flows from investment activities:		
Cash received from disposal of investments	423,550,218.46	1,179,988,683.10
Cash received from investment income	13,366,233.44	19,864,820.09
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	21,379.90	100,895.60
Net cash received from disposal of subsidiaries and other operating entities		
Cash received from other investment related activities	4,175,131.41	6,658,780.68
Sub-total of cash inflows from investing activities	441,112,963.21	1,206,613,179.47
Cash paid on purchase of fixed assets, intangible assets and other long-term assets	60,424,675.22	56,252,096.76
Cash paid for investments	220,000,000.00	354,279,172.71
Net increase in secured loans		
Net cash paid on acquisition of subsidiaries and other operating entities		
Cash paid on other investment related activities	30,000,000.00	431,175.96
Sub-total of cash outflows from investing activities	310,424,675.22	410,962,445.43
Net cash flows from investing activities	130,688,287.99	795,650,734.04

Items	Amount for current period	Amount for previous period
III. Cash flows from financing activities:		
Cash received from capital contributions		
Including: Cash received from capital contributions by minority shareholders of subsidiaries		
Cash received from borrowings	826,834,358.22	1,517,257,215.11
Cash received from other financing related activities	8,999,974.88	87,000,000.00
Sub-total of cash inflows from financing activities	835,834,333.10	1,604,257,215.11
Cash paid on repayment of borrowings	1,433,310,551.51	1,611,863,370.86
Cash paid on distribution of dividends, profits or interest expenses	61,114,676.92	100,416,052.92
Including: Dividend and profit paid to minority shareholders by subsidiaries	ý	
Cash paid on other financing related activities	12,242,171.11	11,548,930.79
Sub-total of cash outflows from financing activities	1,506,667,399.54	1,723,828,354.57
Net cash flows from financing activities	-670,833,066.44	-119,571,139.46
IV. Effect of fluctuations in exchange rates on cash and cash equivalents	2,429,786.38	-28,660,149.89
V. Net increase in cash and cash equivalents	342,738,890.08	433,440,245.89
Add: Balance of cash and cash equivalents at the beginning of the period	1,765,644,711.88	1,319,707,185.95
VI. Balance of cash and cash equivalents at the end of the period	2,108,383,601.96	1,753,147,431.84

# (2) Adjustments to the financial statements as at the beginning of the year due to the application of new accounting standards for the first time since 2024

 $\Box$  Applicable  $\sqrt{\text{Not Applicable}}$ 

#### (3) Audit Report

Whether the first quarterly report has been audited

 $\Box$  Yes  $\sqrt{No}$ 

The first quarterly report of the Company has not been audited.

Board of Directors of Shenzhen Hepalink Pharmaceutical Group Co., Ltd. April 29, 2024